

Win More School and Public Projects Join the National Cooperative Contractor Network



Now You Can Have Direct Access to Your Public Customers.

The public market opportunity is enormous. Your competitive advantage can be, too. With more than 5,000 public school districts and almost 8,000 colleges and universities across the country, nobody has to tell you that the education market represents a significant opportunity for your business. The same can be said of the state/local government market.

And because entities within these markets have deferred maintenance budgets totaling hundreds of billions of dollars, they all need the same thing: a better way to improve the condition of their buildings within the context of state compliance regulations, tight budget constraints, quality assurance and defined timelines. Now there's a procurement solution that solves these problems, and more.

The Cooperative Solution Provides Your Customers Speed, Quality, Value. Transparency and Compliance, Too.

If you've tried but failed to build lasting relationships with schools and local government agencies, you know how challenging construction projects within the public market can be. Public procurement requirements intended to provide transparency often make it difficult for local contractors to meet the needs of their public customers above state-specific threshold limits.

Together with AEPA (Association of Educational Purchasing Agencies), a national cooperative with 29 state agencies, Tremco has come up with a better way for public agencies and local qualified contractors to work together. Administered by Tremco, the **National Cooperative Contractor Network*** provides schools and public agencies the ability to award roofing and building envelope projects to local contractors who qualify under the competitively solicited and publicly awarded contract. It's the very definition of Win/Win.

**Where applicable.*



Working Smarter by Working Together: Tremco and AEPA

The contract that governs the National Cooperative Contractor Network allows public agencies to combine their buying power and publicly award competitively solicited contracts that meet compliance requirements. In this case, the AEPA contract has been competitively bid per specific legal requirements in each of its 29 member states. Use in non-member states is available through piggyback contract options.

Tremco's Roofing and Building Maintenance Division is a leading provider of high performance roofing and building envelope solutions to customers across the nation. Our innovative products are engineered for greater long-term performance, reduced environmental impact, ease of application and lower labor costs. Our focus on sustainability is evident in new restoration products that eliminate the need for roof tear-off, while decreasing annual building energy consumption and enabling the acquisition of LEED® certification points.

As the Program Administrator, Tremco manages contractor enrollment and contract management. Our goal is to ensure public customers have direct access to the quality contractors of their choosing, with the added assurance that the procurement process meets all applicable state procurement laws and regulations.*

Training and marketing support are among the benefits you'll realize as a member of the National Cooperative Contractor Network. So if you're looking for a better way to serve the needs of your school and public agency customers, or to reach new public agencies with a solution designed to compliantly meet their needs, request an on-line application today by emailing nccadministrator@tremcoinc.com.

**Where applicable.*

Your customers that are eligible to purchase roofing, building envelope and other related services through the National Cooperative Contractor Network include:

- Schools
- Cities/Municipalities
- Counties
- Colleges and Universities
- Non-Profits
- Special Districts (Housing Authorities, Airports, Water Districts, Etc.)
- Charitable Organizations
- Churches
- State Agencies



Apply today! Your public customers are waiting.

Because quality is a critical component to our program, contractor participation is limited to those with a track record of quality and reliability. Applicants are evaluated on:

- Past performance
- Financial stability
- Safety record
- Insurance requirements
- Never debarred from public work
- Acceptance of the required terms and conditions